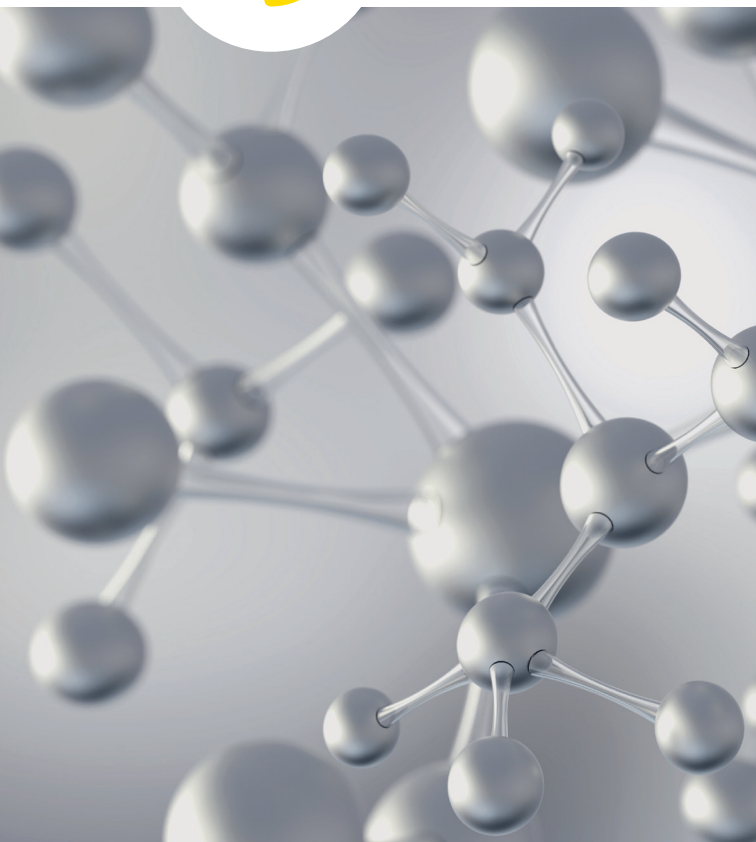




TER Chemicals
DISTRIBUTION GROUP



FACTS AND FIGURES 2023

KEY FACTS TER CHEMICALS

Sales Revenue

€ 480 Mil.*

Customers

> 20,000

EMPLOYEES

Total

360

Product- and Sales
Management

225

APPLICATIONS

Our experience and knowledge in the area of specialty chemicals ensures that we are well positioned to effectively support both our customers and our suppliers with product- and application expertise.



ADHESIVE



PLASTIC



RUBBER



CONSTRUCTION



COATING



LUBRICANT



HOME CARE



PERSONAL CARE



HEALTH CARE



FOOD



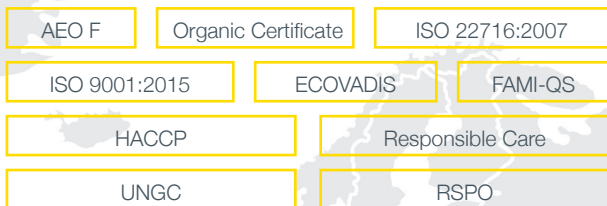
FEED



WATER

QUALITY MANAGEMENT

The satisfaction of our customers and suppliers is how we define quality. Our responsibility and compliance with quality assurance requirements is confirmed by regular internal system checks and external audits:



TER CHEMICALS WORLDWIDE

As a leading distributor of specialty chemicals, we are able to supply a large range of products reliably, punctually, at stable prices and in consistently high quality. Our international network ensures qualified sourcing worldwide and an extensive supply reach with focus on Europe.



16

Countries



21

Subsidiaries



200

Product Groups



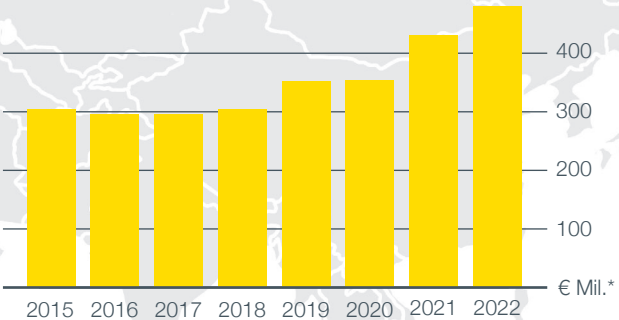
STRATEGIC FOCUS



With our deep market knowledge, the technical expertise and a comprehensive product portfolio, we are able to build up and maintain partnerships across various international industries. By updating and connecting our systems internally and externally, we can optimize our organizational structures and generate growth for our suppliers, customers and employees. The latest investments in digital and structural projects guarantee our business partners less complexity and better solutions in the future.



SUSTAINABLE GROWTH



*Sales Revenue - Unconsolidated

MISSION AND VISION

Our mission is to create value in our role as a highly dedicated technical and chemical consultant in Europe through our human talents, quality products and excellence in service. Our vision is to be the chemical distributor of choice for our customers and suppliers. Responsibility, curiosity and passion for what we do are our core values. Employees are our key to success.

Andreas Früh
CEO TER CHEMICALS

Uta Seiler
CFO TER CHEMICALS

PRODUCTS BY APPLICATION

ADHESIVE

Additives, adhesion promoters, APAOs, emulsifiers, EAA, EVA, fillers, oils, plasticizers, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), polyols, PVB, resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

COATING

Additives, binders, colorants, defoamers, dispersants, emulsifiers, fillers, optical brighteners, PVA, PVC, rheology additives, silicates, solvents, thickeners, waxes (synthetic/natural)

CONSTRUCTION

Adhesion promoters, air entraining agents, binders, colorants, defoamers, dispersants, fillers, hydrophobing agents, liquifiers, processing aids, retarders, rheology additives, setting accelerators, thickeners, wetting agents

FEED

Acidifiers, amino acids, flavor precursors, preservatives, thickeners, vitamins

FOOD

Acidifiers, algae, amino acids, antioxidants, emulsifiers, energy drink ingredients, essential and vegetable oils, extracts, flavor precursors, food coloring, glycerine, minerals, preservatives, sweeteners, thickeners, vitamins, waxes (synthetic/natural)

HEALTH CARE

Food colorants, petroleum jellies, polyethylene glycols (Macrogol), waxes (synthetic/natural), white oils

HOME CARE

Alkoxylates, amine derivatives, amine oxides, anionic and nonionic surfactants, betaines, cellulose ethers, colorants, color protection additives, defoamers, low foaming surfactants, optical brighteners, phosphoric acid ester, polyglycols, quats, rheology modifiers, soil release polymers, stabilizers, surface protection additives, waxes (synthetic/natural), white oils

LUBRICANT

Anti-wear additives, base oils, corrosion inhibitors, emulsifiers, extreme pressure additives, lubricity improvers, neutralizing agents, yellow metal passivators

PERSONAL CARE

Active & care ingredients, base & co-surfactants, butters, colorants (synthetic/natural), conditioning agents, emollients, emulsifiers, exfoliants, extracts, essential and vegetable oils, hydrolates, preservatives, polyethylene glycols, polyglycols, raw materials for natural cosmetics, rheology modifiers, stabilizers, waxes (synthetic/natural), white oils and petroleum jellies, UV-filters

PLASTIC

Additives, colorants, optical brighteners, plastomers, polyolefin elastomers (POEs), PVC, resins, styrenic block copolymers (SBCs), waxes (synthetic/natural)

RUBBER

Additives, accelerators, APAOs, carbon black, colorants, fillers, oils, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

WATER CLEANING / DISINFECTION

Chlorine dioxides, defoamers, phosphates, Tonsil®



TER[®]
GROUP

TER Chemicals
DISTRIBUTION GROUP

THE CHEMICAL DISTRIBUTOR
OF CHOICE

TER Chemicals Distribution Group

TER Chemicals GmbH & Co. KG · Börsenbrücke 2 · 20457 Hamburg

T +49 40 300501 0 · info@terchemicals.com

www.terchemicals.com