

# PRODUCTS BY APPLICATION

## ADHESIVE

Additives, APAOs, emulsifiers, EVA, fillers, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), polyols, oils, resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes

## COATING

Additives, binders, colorants, fillers, fluorescing pigments, pigments, pigment preparations, silicate, solvents, thickeners

## CONSTRUCTION

Adhesion enhancers, air entraining agents, binders, colorants, defoamers, dispersants, fillers, hydrophobing agents, liquifiers, processing enhancers, retarders, rheology additives, setting accelerators, thickeners, wetting agents

## FEED

Acidifiers, amino acids, flavor precursors, glycerine, preservatives, thickeners, vitamins

## FOOD

Acidifiers, amino acids, antioxidants, emulsifiers, energy drink ingredients, flavor precursors, food coloring, glycerine, minerals, preservatives, sweeteners, thickeners, vitamins, waxes

## HOME CARE

Alkoxylates, amine derivatives, amine oxides, anionic and nonionic surfactants, betaines, cellulose ethers, colorants, color protection additives, defoamers, low foaming surfactants, phosphoric acid ester, polyglycols, rheology modifiers, soil release polymers, surface protection additives, white oils, quats

## METAL WORKING

Cooling lubricants, forming lubricants, grease, hydraulic oils, industrial gear oils, metal cleaning

## PERSONAL CARE

Active & care ingredients, base & co-surfactants, butters, carrier systems/ encapsulations, colorants, conditioning agents, emollients, emulsifiers, exfoliants, vegetable and essential oils, preservatives, polyethylene glycols, polyglycols, raw materials for natural cosmetics, rheology modifiers, waxes, white oils and petroleum jellies, UV-filters

## PHARMA

Bees wax, candelilla wax, carnauba wax, food colorants, glycerine, paraffin wax, polyethylene glycols (Macrogol), white oils, petroleum jellies

## PLASTIC

Additives, EVA, fillers, impact modifiers, mineral flame retardants, pigments, polyolefin elastomers (POEs), styrenic block copolymers (SBCs), waxes

## RUBBER

Additives, accelerators, APAOs, carbon black, fillers, oils, pigments, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes

## WATER CHEMICALS

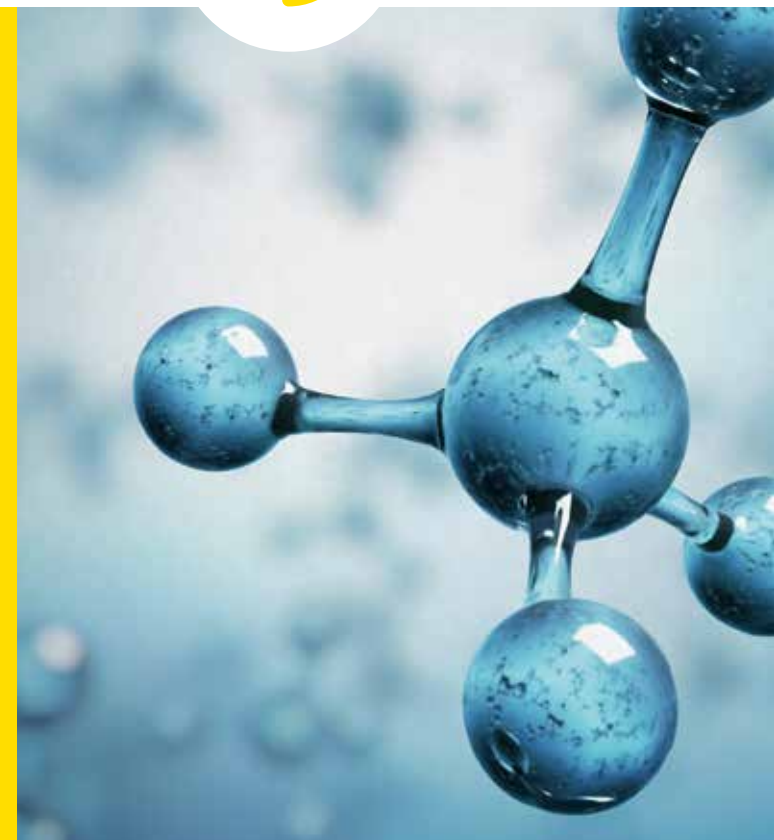
Activated carbon, flocking agents, flotation agents, biocides, chlorine dioxide, KyroCAPS®, antiscalants, bio-technological products

## WAX

Candelilla wax, carnauba wax, rice bran wax, sun flower wax, bees wax, montan wax, paraffin wax, microcrystalline wax, FT wax, PE wax, PP wax, PTFE wax, amide wax, micronized wax, wax dispersions



THE CHEMICAL DISTRIBUTOR  
OF CHOICE



FACTS AND  
FIGURES  
2019

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## KEY FACTS TER CHEMICALS

Sales Revenue

**€ 410 Mil.\***

Employees

**421**

Founded

**1908**

Customers

**> 20,000**

## APPLICATIONS

Our experience and knowledge in the area of specialty chemicals ensures that we are well positioned to effectively support both our customers and our suppliers with product- and application expertise.



ADHESIVE



PLASTIC



RUBBER



CONSTRUCTION



COATING



WATER



HOME CARE



PERSONAL CARE



PHARMA



FOOD



FEED



WAX

## QUALITY MANAGEMENT

The satisfaction of our customers and suppliers is how we define quality. Our responsibility and compliance with quality assurance requirements is confirmed by regular internal system checks and external audits:

AEO F

Organic Certificate

ISO 22716:2007

ISO 9001:2015

ECOVADIS

FAMI-QS

SQAS

HACCP

Responsible Care

## TER CHEMICALS WORLDWIDE

As a leading distributor of specialty chemicals, we are able to supply a large range of products reliably, punctually, at stable prices and in consistently high quality. Our international network ensures qualified sourcing worldwide and an extensive supply reach with focus on Europe.



**16**

Countries



**21**

Subsidiaries



**200**

Product Groups



## STRATEGIC FOCUS

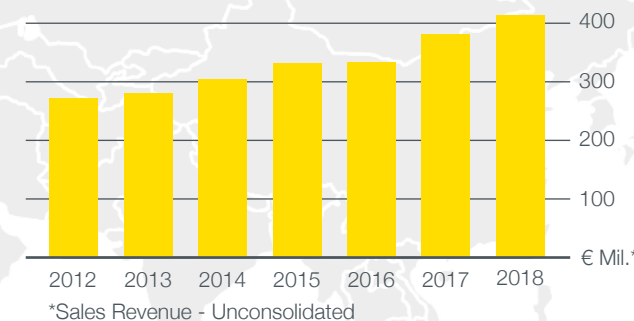


With our deep market knowledge, the technical expertise and a comprehensive product portfolio, we are able to build up and maintain partnerships across various international industries. By updating and connecting our systems internally

and externally, we can optimize our organizational structures and generate growth for our suppliers, customers and employees. The latest investments in digital and structural projects guarantee our business partners less complexity and better solutions in the future.



## SUSTAINABLE GROWTH



## MISSION AND VISION

Our mission is to create value in our role as a highly dedicated technical and chemical consultant in Europe through our human talents, quality products and excellence in service. Our vision is to be the chemical distributor of choice for our customers and suppliers. Responsibility, curiosity and passion for what we do are our core values. Employees are our key to success.

*Andreas Früh*

Andreas Früh  
CEO TER CHEMICALS

*Uta Seiler*

Uta Seiler  
CFO TER CHEMICALS